Arrow Electronics Australia Pty Ltd – ABN: 75 065 151

ARROW
Five Years Out

➢ COMPANY

Arrow Electronics is an American Fortune 500 company headquartered in Centennial, Colorado. Arrow specializes in the distribution and value-added services relating to high-reliability mission-critical Mil-Spec electronic components, sensors, semiconductors, PEMCO, specialized cabling, connectors and harnessing solutions from the 950+ world's most recognized global electronic component manufacturers. Arrow Electronics services 295 Sales Office with 41 Distribution Centers in 90 Countries with thousands of Aerospace, Defence, Maritime, and Space, customers as Prime/Sub Prime Contractors / SMEs and Design Engineers globally. Arrow is ranked No.104 in the 2022 Fortune 500 list of the largest USA corporations by total revenue.

Arrow Electronics Australia Pty Ltd is an industry-leading specialized electronic components distributor with defence-grade supply channel processes. Arrow provides access to industry-leading FAE/FSE Engineers & Solution Specialists, with access to Global Mfg component engineers and strategic Mil-SPEC/PRF grade resources to address the critical functions and requirements in your demanding electronic component applications. Arrow services the ANZ market, taking your business to the next level.

➢ CAPABILITY:

- ✓ Specialized Defence Grade Electronics Distributor with Certified Supply Chain Services
- ✓ Authorized Certified Franchise Distributor to >965+ Global OEM Mfg / Suppliers
- ✓ Cable & Harnessing Solutions and Assembly - Mil-Spec/Perf – Fibre Optics, Comms Cabling,– Inc.. Marine BFOU/RFOU/DNLV-GL Lloyds Certified Cabling,
- ✓ PEMCO- Mil-Spec Passive Electromechanical Connectors, Fiber Optic & Circular Connectors
- ✓ Certified Solutions - Rad-Tolerant AVR® and ARM® Microcontrollers / FPGA's, Radar, Sonar, RF-Microwave/Radar, Piezoelectric Accelerometer, and Communication solutions
- ✓ Mission Critical Flight Components, UAV, Precision GTC – Geo-Targeting Components
- ✓ Advanced systems & mission-critical electronic components
- ✓ Board Level Components, PCB & Embedded Solutions

ARROW

ANZ – ADM&S Industry Lead

Roberto Santucci
Senior Strategic Industry Manager - ANZ
12 Eton Rd, Keswick South Australia 5035
P +61.8.8193.2406 M +61 429 000 484
Email: Roberto.Santucci@arrow.com

Main Site Address :
14 Nicole Close,
Bayswater Nth, Victoria, Australia
Web Address www.arrow.com
Email Address: DefenceANZ@arrow.com
Web: www.fiveyearsout.com/v/aerospace-and-Defence

➢ DISCRIMINATORS

- ✓ Arrow provides Local ANZ - FAE / FSE - Engineering support with access to 23+ x FAE/FSE Engineer resources
- ✓ Arrow supply chain programs such as:
  - ✓ VMI – Vendor Managed Inventory
  - ✓ IPS and Buffer Inventory
  - ✓ ASA - Arrow Supply Assurance SM
  - ✓ ECCN (Export Control Classification Number) –MGMT
  - ✓ Component Modification Services
- ✓ ITAR - IMPORT/EXPORT Compliant

➢ MANUFACTURER PARTNERS

Franchised Distributor to 950+ Suppliers:

- ✓ Texas Instruments – TI
- ✓ Analog Devices – ADI
- ✓ TE Connectivity
- ✓ Microchip / Microsemi
- ✓ Glenair
- ✓ Vicor
- ✓ Teledyne e2v
- ✓ Wolfspeed Cree
- ✓ Kemet
- ✓ Silicon Labs
- ✓ NVidia
- ✓ Micron
- ✓ Amphenol
- ✓ Full list here: www.arrow.com/en/products

➢ QUALITY ACCREDITATIONS

Arrow Electronics maintains a variety of regional certifications such as:

- ✓ ISO 9001-2015 – Quality Assurance - Certified Warehouses - Melbourne & New Zealand
- ✓ AS9120B - QMS- Quality Managements Sys.
- ✓ SAE/G19 Defence & Aerospace Standards - Counterfeit Electronic - Counterfeit Electronic Parts (AS6496:2014) *Arrow protects your supply chain against counterfeit electronic products…*
- ✓ JESD 31/31D- Compliant as a stocking distributor that supplies Hi-Rel Electronic Components for ADM&S and Commercial Industries
- ✓ JEDEC 13 - standardising quality and reliability for solid-state electronics
- ✓ QSLD-certified through DLA Land & Maritime (DSCC)
- ✓ ECIA - Electronic Components Industry Association

➢ KEY CLIENTS:

- ✓ **Local and Global Defence Customers:**
  - ✓ BAE Systems (AU/UK/US) – Global ISP Contracted
  - ✓ Boeing – US/UK
  - ✓ Airbus – US/UK
  - ✓ ASC - BAE
  - ✓ CEA Technologies
  - ✓ Lockheed Martin– US
  - ✓ REDARC
  - ✓ Raytheon
  - ✓ Thales / Thales Australia

BAE SYSTEMS
BOEING
ASC
CEA TECHNOLOGIES PTY LIMITED
AIRBUS
THE POWER OF REDARC
LOCKHEED MARTIN
Raytheon
THALES